

Lessons from an Engineer's Journey to the C-Suite

Navigating Leadership and Purpose

<https://www.youtube.com/watch?v=vh3cm3uISEE>





Who is Camille Batiste

- Former Corporate Executive
- Empty nest mom
- Aspiring world traveler
- Investor
- Executive Coach
- Leader Accelerator



- Process Engineer
- Production Engineer
- SAP Implementation team (MM/PP)
- Site Materials Management Leader
- Procurement Manager, MRO
- Procurement Manager, Equipment
- Director, Functional Excellence
- Sr Director Indirect Procurement
- VP, Sourcing Operations



- VP Global Procurement
- President, Nutrition Operations
- SVP, Global Supply Chain
 - Sustainability business development
- SVP, Global Supply Chain & Procurement
- SVP, Global Supply Chain, Procurement & Transformation
- Chief Supply Chain Officer (Nutrition)

Where it all began



Messages

- Be all you can be
- You can do anything if you put your mind to it
- You are so smart
- You are first in your class
- You are going to do great things

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CAMILLE

WARRIOR-PRINCESS

(kə-MEEL) 1. Origin: a female personal name, the French form of *Camilla*, feminine of *Camillus*, an Old Roman cognomen borrowed from an Ancient Etruscan title for "an acolyte," (a noble youth selected to attend the Flamen Dialis, high priest of Jupiter, supreme god of Roman mythology); 2. Historic: the name owes its endurance to Virgil's epic poem the *Aeneid*, in which *Camilla* is the beautiful warrior-princess of the Volsci (a native Italian tribe) who fought with the Latins against the Trojans; raised in the wilderness and dedicated to the service of *Diana* (goddess of the hunt and protectress of maidens), *Camilla* was trained to use a spear and bow from a very early age; equal to any man on the battlefield, and respected as the bravest mortal female who ever lived: "All of the young men... and women marveled, and gazed, at her as she went by..." 3. Usage: in France, *Camille* is employed as both male and female; in the English-speaking world, as a female name, the pretty two-syllable *Camille* was the preferred form by the mid-20th century.

.....
PIONEERING INDIVIDUALISTIC BRIGHT

SUCCESSFUL AMBITIOUS COURAGEOUS

SPIRITED INDEPENDENT DETERMINED
.....

Stanford University



You can't do it all

This is really hard

You are not that smart

Everybody was at the top
of their class

I just want to graduate



Lesson #1

The only way to grow is
THROUGH



The engineer life



Photo from Bolt Construction



Lesson #2

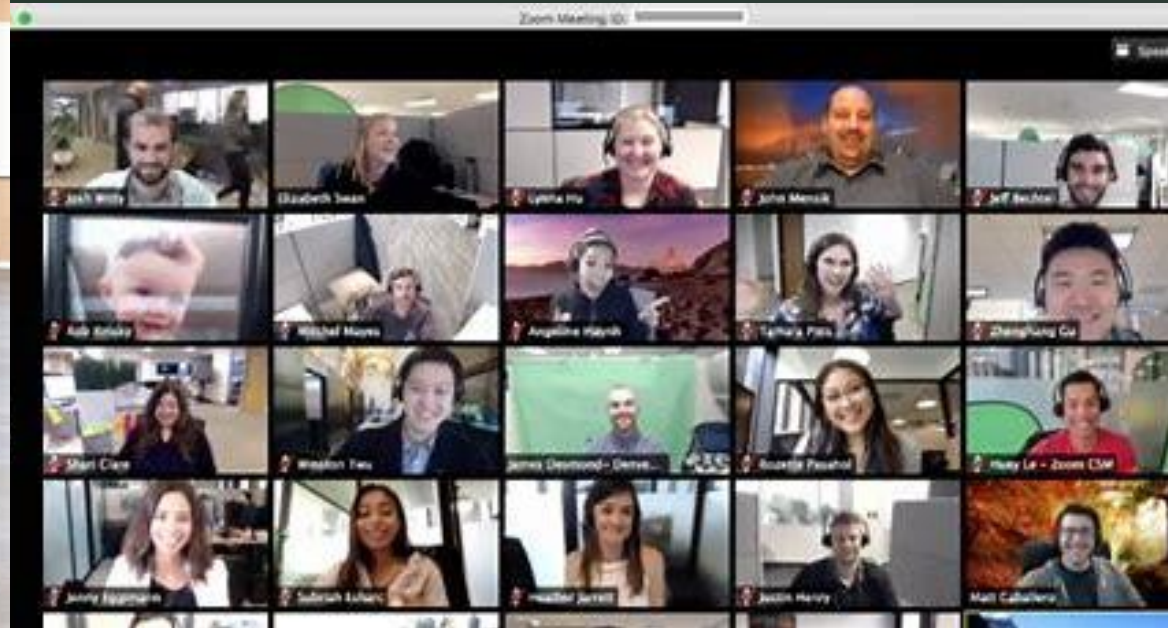
RESULTS are fundamental




Nirvana!!



Lesson #3 – Show up



- 
- A woman with blonde hair, Amy Cuddy, is speaking on a stage. She is wearing a black cardigan over a teal top and a necklace. She is gesturing with her right hand pointing upwards and her left hand held in front of her. The background features the large red letters "TED" on a dark stage.
- Show up in the room
 - Sit at the table
 - Take up space



Executive Posture exercise

Lesson #4 – Speak Up

- I ask questions
- I share my perspective
- I pull others in
- I compliment my colleagues
- I keep it simple



Communication is perhaps the single most effective leadership skillset you need to be successful



Speaking Tips



Lesson #5 – Lead Up

- I demonstrate discipline & consistency
- I market myself internally
- I make my career goals known
- I make myself known to decision-makers
- I lead up, I lead down, I lead all around

Bonus Lesson

- I invest in me





- I work hard
- I consistently deliver results
- I show up with excellence
- I Speak up with confidence
- I lead my own career

I am unstoppable

<https://www.youtube.com/watch?v=HTrxXVSTe50&t=35s>

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consultation – send
me a direct message