



ISM-Buffalo Buylines - May 2023

Join us for a great evening of learning and networking!
ISM Educational Dinner Meeting & Annual Election
Wednesday, May 10, 2023
5:00 pm-8:15pm

Ilio DiPaolo's Banquet Facility, 3785 South Park Avenue, Blasdell, NY 14219



What a Long Strange Trip It's Been - the Post-COVID Supply Chain Journey

Speaker:
John Hogg, President
Straight-Forward Consulting



John established Straight Forward Consulting in 2008 and continues to work side by side with senior leadership and front-line workers. His hands on approach has led to successful engagements with clients such as Thermo Fisher Scientific, Delaware North, Praxair, Moog, Multisorb Technologies, Cliffstar, and the Pennsylvania Liquor Control Board. Clients vary in size from less than \$10 million, to over \$42 billion in annual sales with successful engagements with diverse industries (Consumer Goods, Aerospace and Defense, Advanced Manufacturing / Industrial, Automotive, Healthcare, Government Entities, Life Sciences, Precious Metals, and Apparel) verticals.

John has 33 years of experience across all areas of the supply chain, including demand planning, supply planning & materials management, lean manufacturing, and logistics. He also has extensive experience in Sales and Operations Planning, business process redesign, and ERP & MRP system implementation and development. Client highlights include:

- 40% reduction in New Product Development time for an "Engineer to Order" client
- 25% increase in Throughput without cost increases for Space or Labor
- 100+% improvement in Annual Inventory Turns, from 5 to 12
- 30% reduction in Annual LTL spend
- 50% savings in Annual Ocean Freight spend

Prior to founding Straight Forward, John spent 20 years at Rich Products Corp, a \$3B food manufacturer in Buffalo NY, where he held leadership positions across all areas of the supply chain. John taught Supply Chain at the graduate and undergraduate level at Niagara University. He has a BA and an MBA from Canisius College. In addition, John is a Certified Lean Sensei; a Certified Lean Professional; a Certified Business Process Master through Michael Hammer and Associates, and has obtained Certification in Production and Inventory Management through APICS.

MEETING DETAILS:

- Registration/Networking: 5:00-6:00pm
- Dinner/Program: 6:00-8:15pm
- ISM Members - \$35.00
- Non-Members - \$40.00
- ISM Student Members - \$25.00
- Earn (1) CEH
- Dinner Menu: Combo plate of Airline Roasted Chicken with Garlic & Rosemary/Beef Roulades with Italian Bread Stuffing & Bordelaise Sauce.
- **Register via email at ismbuf@ismbuffalo.com. Phone (716) 648-0972. (No online registration available for this event.)** Note dietary restrictions when registering.
- Reservations required, preferably by Friday, May 5 but accepted later if space is available.

Register Here Via Email



Board of Director Candidates for Election on May 10, 2023

President: Jayson DeGolier, CPSM, CPSD, CPIM, ICBB (one year term)

1st Vice President: James M. Austin, MBA, CPSM (one year term)

Director of Communications: Heather Titanic, MBA (two year term)

Director of Membership: Kristin Wolf (two year term)

Director of Program: Connor Kane (two year term)

Director of Certification: Open

2nd Vice President: Open

Remaining on the board for the second year of their term:

Secretary: Julie Cross, CPSM

Treasurer: Bruce A. Izard, MBA, PMP

Director of Education: Andrea Semski

Immediate Past President: Martha Switzer, CPSM, CPSD

Interested in learning more about the board of directors, open positions and how you might assist in our organization and planning? Reach out to anyone above or our Executive Secretary Nancy Boyd Haley at our office. Not ready for the board, join a committee, or just pitch in!

[Click to Download June 9, 2023 ISM Golf Outing Flyer & Registration Form](#)

Golf Package Includes:

- ◆ 18 Hole Four Person Scramble format
- ◆ Golf Cart, Lunch & Dinner, Beverages
- ◆ Registration/Lunch @ 10:30am
- ◆ Shotgun Start @ 12:30pm
- ◆ Buffet Dinner @ 5:45pm
- ◆ Prizes for the Winning Team
- ◆ Putting Contest
- ◆ Basket Raffle
- ◆ 50/50 Split Drawing

Affordable Prices

\$125 Individual Golfer
\$500 Foursome
\$35 Dinner Only

**Early Bird
DISCOUNT**

Early Bird Pricing....
Register by April 30

\$115 Individual Golfer
\$460 Foursome

**Take a Shot at
Winning a
Hawaiian Vacation
for Two**

Sponsored by:



**Hole-in-One
Sponsor - \$500**

Omaha Steaks
Callaway X-Series Irons
\$500 Visa Gift Card
Putting Contest
Beverage Cart
Lunch or Dinner

Includes:
Sponsor Sign at Reception,
Sponsor Sign at Hole,
Ad on ISM-Buffalo's Global
Website

**Corporate
Sponsorships**

**Shooters
Sponsor
\$300**

Albatross, Eagle, Birdie
Includes:
Sponsor Sign at Reception,
Sponsor Sign at Hole,
Ad in Buylines

Par Sponsor \$100
Thank You!

Founded in 1904, the Institute for Supply Management (ISM) – Buffalo, Inc. is our Nation's oldest professional association for Supply Management Professionals. Visit us at buffalo.ismworld.org to learn more. A portion of the proceeds benefit ISM-Buffalo educational and scholarship funds with a donation going to a local charity.

ISM-Buffalo, Inc. PO Box 888 Hamburg, NY 14075-0888 (716) 648-0972 ismbuf@ismbuffalo.com 3/20/23



Plan Ahead for these ISM-Buffalo Events...

- Dinner Meeting: **Wednesday, May 10, 2023** - Presenter: John Hogg, Straight-Forward Consulting on "What a Long, Strange Trip It's Been - the Post-Covid Supply Chain Journey" at Illo DiPaolo's Restaurant.
- **Golf Outing: Friday, June 9, 2023 - Terry Hills Golf Course, Batavia, NY** (Registration open; click above for flyer and early bird discount.) Contact Golf Outing Chair Jim Austin to join the committee!
- Installation & Awards Dinner Meeting: **Wednesday, June 14, 2023**

Upcoming Webinars by ISM-New Jersey

- Thurs, May 4, 2023 - **Leadership in a Galaxy Far Far Away in Your Job and Beyond**
- Thurs, May 11, 2023 - **Voice of ERP**
- Thurs, Apr 13, 2023 - **Quarterly State of Risk Update**
- Wed, May 17, 2023 - **Voice of Supply Chain with John Hantzis**

For complete list and registration details go to ISM-NJ website. Many ISM-NJ webinars are free to attend. Earn (1) CEH.



ISM-New Jersey Website



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